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CU Members Mortgage Teams with CMG MI for Another Credit Union Mortgage Lending Training Class

DALLAS, TX – August 15, 2012 – In an effort to provide credit unions with increased mortgage industry knowledge for their members, [CU Members Mortgage](http://www.cumembers.com) and CMG Mortgage Insurance are teaming up again to provide a two-day Mortgage Lending Training for Credit Unions class in Greenwood Village, CO, September 12-13, 2012. The class will help credit union attendees navigate the ever-changing mortgage lending landscape, identify and qualify members for the most appropriate mortgage product, and show attendees how to sell mortgage insurance (MI) that will ultimately help credit unions close more lending business and enhance their value in their members' eyes.

A quick topic/agenda for the class includes:

Wednesday, September 12, 2012:

Mortgage Lending Fundamentals – Diana Swift, Customer Training Specialist, CMG MI

Creating a Competitive Advantage – Diana Swift, Customer Training Specialist, CMG MI

Thursday, September 13, 2012:

LO Compensation and the latest in regulation changes – Wallace Jones, National Training Manager & Vice President, CU Members Mortgage

Understanding the 1-2-3s of Mortgage Insurance – Nate Halverson, Account Executive, CMG MI

“This two-day class, once again, covers the essentials of today’s mortgage lending market – which is so important for credit unions to fully serve their members in this area,” states Linda Clampitt, Senior Vice-President of CU Members Mortgage. “Our first class, which took place last month, was very well received by area credit unions. We look forward to helping even more

credit unions increase their mortgage lending knowledge to continue serving their members at the highest level possible.”

About CU Members Mortgage

Founded in 1982 as a division of Colonial Savings, Dallas-based CU Members Mortgage provides comprehensive mortgage services to more than 1,000 credit unions, CUSOs, and leagues nationwide. CU Members Mortgage originates more than \$2 billion in FHA, VA, and conventional loans each year. With a portfolio of \$15 billion, it is one of the largest servicers of mortgage loans in the United States. Advanced technology, including a dedicated website with an online mortgage application that delivers confirmation in minutes, makes CU Members Mortgage one of the industry’s leading resources for mortgage services. The company is privately held and has branches located nationwide. For more information, visit: www.cumembers.com.

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