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CU Members Mortgage Partners with \$1.3 Billion Arizona FCU

DALLAS, TX – June 13, 2012 – [CU Members Mortgage](http://www.cumembers.com) added Arizona Federal Credit Union (\$1.3 billion; 170,911 members; Phoenix, AZ) to its long list of mortgage partners this year.

“It was an easy choice to partner with CU Members Mortgage to offer our members the best solution in mortgage lending,” explained Ann Burns, Vice President of Lending for Arizona FCU. “Retained servicing, an online application, and onsite loan officers were all a high priority for our credit union as we considered a new direction to grow our program. Our focus is always our members and we wanted a program that offered more resources and ease for home lending.”

The initial step to launch the new partnership included a link from the credit union’s website to a regional home loan application for the credit union, then once the program was officially launched they would have their own customized home loan application. Before the program officially launched and in the first week of linking to the regional CU Members Mortgage online website application, 22 applications were submitted online.

“We are excited to see our members benefit from CU Members Mortgage services and also how they can increase response by providing such a successful and high quality program to our membership,” said Burns. “We feel the initial numbers with the online application are a sign of good things to come using CU Members Mortgage services. We look forward to a long-lasting relationship with them.”

“Like Arizona FCU, we were pleasantly surprised by the initial number of online applications that came in the first week – especially since the credit union has never had an online solution before,” states Linda Clampitt, Senior Vice-President of CU Members Mortgage. “We also received 165 phone calls the first week prior to launch of the program. We are excited as the

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program moves forward to see how members will benefit from the resources we offer and how the credit union will grow their program.”

About CU Members Mortgage

Founded in 1982 as a division of Colonial Savings, Dallas-based CU Members Mortgage provides comprehensive mortgage services to more than 1,000 credit unions, CUSOs, and leagues nationwide. CU Members Mortgage originates more than \$2 billion in FHA, VA, and conventional loans each year. With a portfolio of \$15 billion, it is one of the largest servicers of mortgage loans in the United States. Advanced technology, including a dedicated website with an online mortgage application that delivers confirmation in minutes, makes CU Members Mortgage one of the industry’s leading resources for mortgage services. The company is privately held and has branches located nationwide. For more information, visit: www.cumembers.com.

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